Digital gaming, gambling and money consumption SNSUS 2019, June 4, Tampere Jani Kinnunen Tampere University, Finland Game Research Lab Centre of Excellence in Game Culture Studies (<u>https://coe-gamecult.org/</u>)

### Intro

- Traditional gambling games in Finland
  - Everyday environments
  - Specific places
  - Separated from other games, such as board games or digital games
- Online technologies and environments have blurred the lines between established categories
  - Digital games integrate gambling elements, such as loot boxes or daily spins
  - New forms of digital, online and hybrid gambling games use similar immersive elements as those which are employed in video games
- New monetization models in digital games
  - Games as services
  - Free-to-play, free-to-spend-us-much-as-you-can
  - Money consumption during playing -> similarities to many gambling games
    - Rhythms, designed paying/winning intervals, players' self regulation

# About the Finnish Player Barometer(s)

- The Finnish Player Barometer study has been conducted six times
  - Nationally representative datasets
- What games do Finns play?
  - Traditional (non-digital) games (including lottery & betting, slot machine & casino and horse race betting games)
  - Digital games
    - Game platforms (including online gambling sites)
    - Game genres (including digital gambling; chance and skill based)
    - E-sports and streaming (including e-sports betting) (NEW)
    - Consumption of time and money (including online gambling)
    - Forms of buying games
    - Problems related to digital gaming
  - Attitudes towards game playing (NEW)



Pelaajabarometri 2018

Monimuotoistuva mobiilipelaaminen



## The Finnish Player Barometer 2018

- n=946
- 97,8 % play games
- 76,1 % play digital games
- 75,9 % gamble
  - 38,5 % play digital gambling games
  - 29,2 % play online gambling games
  - 1,8 % bet on e-sports
- 32,6 % play free-to-play games
  - 56,9 % play mobile games  $\rightarrow$  ?
  - 5,9 % play social casino games



# The Finnish Player Barometer 2018

- 14,7 % have used money in free-to-play games
  - 39 % of active F2P-gamers have used money (same as in 2015)
- 31 % buys digital games from shops (37 % in 2015) (X<sup>2</sup>= 4,54, p< 0,05)</li>
  - Active digital gamers: 57,4 % (2015) → 46 % (2018) (X<sup>2</sup>=11,92; p<0,01)</li>
- 31 % buys digital games from online platforms
  - Active digital gamers: 40 % (2015) → 52 % (2018)



Monimuotoi	arometri 2 stuva mobiilipe	laaminen
Jani Kinnunen	Peloka Ulije	Prans Milyrä



# Consumption of time and money in digital gaming (includes online gambling)

		Mean	Cor. mean	Median	SD	Ν
	2018	6,65	4,76	2	11,79	628
	2015	5,65	4,17	2	9,583	752
TIME	2013	4,86	3,65	2	7,908	532
(h /week)	2011	4,21	3,23	2	6,38	603
	2010	4,58	3,67	2	6,101	545
	2009	4,18	2,95	0	7,591	664
	2018	17,02	11,03	0	39,446	595
	2015	13,63	6,3	0	46,051	748
MONEY	2013	14,25	6,11	0	62,015	507
(€ / month)	2011	13,88	7,23	0	78,469	564
	2010	15,46	10,16	2	32,157	453
	2009	8,42	4,72	0	23,01	628

- Males use three times more time and money in digital gaming than females
- Younger use more time
  - 20-29 year olds 13 h
  - 10-19 y/o 11 h
- Money consumption is not similarly clear
  - 50-59 y/o use the most money, 24 €/month
  - 20-29 y/o, 23 €
  - 60-69 y/o, 19€
  - 30-49 y/o, 17 €
  - 70+ y/o, 14 €
  - 10-19 y/o, 6 €
- No statistically significant changes in money usage between 2015 and 2018 (age groups and gender)

	Money use	Money usage (€/week) in digital gaming			
	0	0<=3	3+	P-value	
Lottery and betting	2.270 ( 1.207 )	2.261 ( 1.042 )	2.829 ( 1.241 )	0	
Horse race betting	1.066 ( 0.358 )	1.130 ( 0.499 )	1.111 ( 0.411 )	0.1722	
Slot machine and casino games	1.305 ( 0.717 )	1.348 ( 0.566 )	1.829 ( 1.093 )	0	
Veikkaus' online site	1.279 ( 0.712 )	2.087 ( 1.151 )	2.786 ( 1.312 )	0	
Foreign online gambling site	1.017 ( 0.152 )	1.109 ( 0.379 )	1.248 ( 0.655 )	0	
Chance-based digital gambling	1.413 ( 0.888 )	2.239 ( 1.196 )	2.932 ( 1.298 )	0	
Skill-based digital gambling	1.085 ( 0.397 )	1.543 ( 0.936 )	1.726 ( 1.127 )	0	
Esports-betting	1.000 ( 0.058 )	1.043 ( 0.206 )	1.043 ( 0.203 )	0	

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### Problems

	Repeatedly	Rarely	No problems	Can't say
Time related problems in digital gaming	1,2 %	8,3 %	88,8 %	1,7 %
Money related problems in digital gaming	0,3 %	2,0 %	96,3 %	1,4 %

### Problems

	Time- related problems	Time- related problems repeatedly	Money- related problems	Money- related problems repeatedly
Female	9,2 %	1,2 %	1,6 %	0,2 %
Male	10,1 %	1,3 %	2,7 %	0,2 %
Active digital entertainment game players	18,4 %	2,5 %	3,5 %	0,5 %
Active gamblers	6,3 %	0,9 %	3,5 %	0,2 %
Active gamblers of chance-based games	4,5 %	0,0 %	4,9 %	0,4 %
Active gamblers of skill-based games	9,1 %	0,0 %	9,0 %	0,0 %

### Discussion

- Digital gamers and gamblers are not separate groups
  - Those who use the most money on digital gaming also gamble most frequently
- As the line between gambling and digital gaming keeps on blurring, also different player groups overlap
  - On the other hand, older or more established forms of gambling might not be as attractive to new gamer generations as converged forms (e.g. Kinnunen & Macey 2019)
- Mobile gaming is rising all the time
  - Technological convergence
    - Money transfer, gambling, gaming, social interaction, digital entertainment etc. in a single device
- F2P business model still significant
  - Money consumption during playing
  - Money consumption in various game genres
  - Lower threshold to use money in novel forms of gam(bl)ing
  - For example, social casino games less regulated than established forms of gambling
- The future?
  - Males use 3 times more time and money on digital gaming than females
  - Level of e-sports betting is low, but the industry has high hopes
  - Hybrid, social, skill-based digital gambling games?

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